

Atlantic Canada Export Café Series - Indo-Pacific 2027
January 11-19, 2027
Taiwan, Thailand, Indonesia

Business to Business Matchmaking Opportunity with Asian Seafood Buyers

The Seafood Sector Export Team (SSET) in partnership with the Government of Canada, will organize Business to Business (B2B) meetings with qualified Asian seafood buyers in three key seafood markets: Taiwan (Kaohsiung), Thailand (Bangkok), Indonesia (Jakarta).

The B to B meetings will be held in person in each location along with market briefings and site visits to processing facilities or retailers or logistics providers. The meetings will be facilitated and organized by professional in-market consultants and Trade Commissioners. The cost is \$350 per country.

The project team reserves the right to limit the number of participants based on successful matchmaking in each country and/or overwhelming interest. In this case please confirm your firm interest as soon as possible as we will manage in a first come, first served basis.

SCHEDULE 2027:

Taiwan, Kaohsiung	January 11,12 (Monday and Tuesday)
Thailand, Bangkok	January 14,15 (Thursday and Friday)
Indonesia, Jakarta	January 18,19 (Monday and Tuesday)

Interested?

Please complete this application form and send by November 16, 2026 via email to geoff.irvine@lobstercouncilcanada.ca. For more information, please call Geoff Irvine at 902-497-9128

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Company Name:

Name & Title of Persons Attending:

Address:

Telephone Number:

Website:

Email Address:

Number of Years in Business:

Number Employees:

Profile of Company:

What you expect to achieve by participating in this trade activity:

Export Strategy:

Exporting to Asian markets?

Yes (☒) No (☐)

Who are your target customer(s) for this activity?:

☐ Retail Importers/Distributors

☐ Foodservice Importers/Distributors

☐ E-Commerce / Online

☐ Other:

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Products: Please check products you are currently exporting. You can include additional information such as product format, specs, packaging, etc.

Additional Info

- ☐ Alewife
- ☐ Arctic Char
- ☐ Capelin
- ☐ Clam
- ☐ Cod
- ☐ Crab, Jonah
- ☐ Crab, Rock
- ☐ Crab, Snow
- ☐ Eel
- ☐ Haddock
- ☐ Hake, Silver
- ☐ Halibut, Atlantic
- ☐ Halibut, Greenland (Turbot)
- ☐ Herring, Frozen
- ☐ Herring, Smoked
- ☐ Lobster, Live
- ☐ Lobster, Frozen
- ☐ Mackerel
- ☐ Mussels
- ☐ Oysters

Additional Info

- ☐ Pollock
- ☐ Quahog
- ☐ Redfish (Ocean Perch)
- ☐ Salmon, Fresh
- ☐ Salmon, Frozen
- ☐ Salmon, Smoked
- ☐ Sardine
- ☐ Scallop, Bay
- ☐ Scallop, Deep Sea
- ☐ Sea Cucumber
- ☐ Sea Urchin
- ☐ Shrimp, Cold Water
- ☐ Smelt
- ☐ Sole
- ☐ Sturgeon & Caviar
- ☐ Trout
- ☐ Tuna
- ☐ Whelk
- ☐ Other
- ☐ Other



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Atlantic Canada Export Café B2B Matchmaking

I would like to participate in the following B2B Matchmaking:

- | | |
|--|-------------------------|
| ☐ Taiwan, Kaohsiung: | January 11 & 12 (\$350) |
| ☐ Thailand, Bangkok: | January 14 & 15 (\$350) |
| ☐ Indonesia, Jakarta: | January 18 & 19 (\$350) |

Signed:

Title:

Dated: